



Winfried Otter

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COOPERATION
FOR DEVELOPMENT

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Specialist fields

- Executive coaching
- Leadership development
- Change consulting
- Agile coaching
- Qualification of trainers, internal consultants und change agents
- Team and organizational development
- Facilitation of workshops and large-scale group events

Professional experience

- 1995 - present Independent coach, leadership trainer and change consultant
- 1992 - 1995 Independent communication trainer, facilitator and consultant for customer and employee surveys
- 1992 - 1995 Study of adult education and organizational psychology, at Catholic University Eichstätt-Ingolstadt (Diplom-Pädagoge)
- 1988 - 1992 Study of social pedagogy, majoring in adult education, at Munich University of Applied Sciences (Diplom-Sozialpädagoge)
- 1986 - 1988 Alternative civilian service in a care facility for physically disabled persons

Additional qualifications

- Systemic organizational consulting
- Theme-centered interaction (TCI-diploma)
- MBTI (Step I + II)
- Systemic therapy and consulting
- EFQM Excellence Assessor
- Certified Scrum Master

Selected projects

- Agile change project on development and implementation of connected products – electrical company
- Leadership development programs - technology company
- Leadership development as part of company restructuring consulting – plant manufacturing SME
- International qualification programs for trainers and internal consultants – automotive company
- Quality management for training programs in Beijing – automotive company
- Team and organizational development processes – technology company
- Regular team coaching for a management team – technology company
- Cultural development – electrical company
- Personal position determination – individual coaching and open workshops